

MEDSHARE ANNUAL REPORT 2015

CARING SHARING PREPARING



MedShare

What we do...

Our Mission

MedShare is dedicated to improving the quality of life of people, communities and our planet by sourcing and directly delivering surplus medical supplies and equipment to communities in need around the world.

Our Commitment

MedShare is committed to providing assistance to all healthcare organizations and medical professionals that serve vulnerable populations regardless of religion, political affiliation or race. MedShare often partners with various faith-based and non-governmental organizations to fulfill our mission. MedShare is steadfast in our obligation to provide high-quality medical supplies and equipment to hospitals and clinics in need.

Our Purpose

MedShare is a humanitarian aid organization that sources surplus, essential medical supplies and equipment and directly delivers them, with training, to medical facilities around the world, to help build capacity and improve the quality of life of people, communities and our planet.

Our Community

MedShare relies solely on the generosity of individuals, foundations, corporations and government grants to carry out our mission.



New Logo

In 2015, MedShare adopted a new logo and brandscape, which is seen throughout this report. The logo's circular form is suggestive of the globe and has been split in half by a line that conveys movement around the Earth and is reminiscent of a horizon line. The top of the logo includes longitude and latitude lines further alluding to the Earth, as well as the connectivity and global reach for which MedShare is known.

The bottom section includes the green hue, which represents our care for the global environment and illustrates a hand, symbolizing the transfer of products, training and the care of people.

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Dear Friends,

The common thread of caring, sharing, and preparing will be intertwined throughout this report. Caring, sharing, and preparing illustrates what takes place in the hearts and minds of people as they encounter health disparities and catastrophic events around the globe.

As we chronicle our progress, we will underscore how the loyal efforts of our partners, donors and volunteers have aided in building capacity and strengthening health systems globally. By sourcing and directly delivering critical medical supplies, equipment and training to medical institutions and healthcare providers, they are able to effectively deliver quality healthcare to underserved communities and respond to the devastating impact of natural disasters.

We are honored, that with your help and continued support, MedShare was able to deliver significant impact and achieve many major milestones. During the 2015 fiscal year, MedShare collected 1,692,629 pounds of reusable medical supplies and equipment and utilized 19,000 volunteers to deliver 137 shipments valued at \$19 million USD to 28 countries. Of those shipments, 33 were in support of the Ebola Outbreak in Guinea, Sierra Leone and Liberia and contained life-saving medical supplies and equipment valued at over \$3.5 million USD.

Additionally, we provisioned 353 Medical Mission Teams and continue our domestic support by providing supplies to 104 Safety Net Clinics in the U.S. Our capacity building efforts also included training over 140 biomedical technicians/engineers, 350 end-users and repairing over 450 pieces of faulty medical equipment.

Spanning MedShare's 16-year history, we have delivered over 1,200 shipments to 96 countries valued at \$156 million USD and equipped 3,487 medical mission teams worldwide to care for patients in need of vital healthcare and trained over 1,500 technicians and end-users. By diverting 2.3 million cubic feet of medical supplies and equipment from local landfills, we have helped the nation reduce its carbon footprint, while repurposing many of these items to help strengthen health systems in the developing world.

All of this has been made possible by the generosity of our donors and partners. Going forward, MedShare will expand life-saving activities in the developing world by concentrating on essential programs and services. The organization will examine and address global health disparities related to maternal/child health, primary care, infectious disease control and prevention, disaster relief and biomedical equipment training and repair.

Caring, sharing, and preparing speaks directly to our desire to care for those in need and those that support our mission, share critical supplies and equipment and to focus on sustainability by building capacity to prepare health systems to respond to natural disasters and improve the overall quality of care.




Charles Redding
CEO & President


Charlie Evans
Board Chair



Maternal/Child Health








According to the Global Health Council more than 99 percent of the estimated 536,000 maternal deaths each year occur in the developing world. Maternal healthcare in these countries is lacking and women often suffer as a result.

In partnership with Kimberly-Clark, MedShare received a three-year grant to develop a strategy to improve global health systems and to support maternal and child health programs in targeted countries.

Collectively since 2013, MedShare and Kimberly-Clark have helped to treat patients in seven countries with 28 shipments of essential medical equipment and supplies. Shipments include life-saving supplies like clean birthing kits, infant warmers and other essential items needed to provide quality healthcare for new and expectant mothers and infants. Many of the supplies are designed for a one-time use, but certain biomedical equipment, such as hospital beds and ultrasound machines, have a lasting impact in medically impoverished areas.

GLOBAL SHIPMENTS TO IMPROVE MATERNAL & CHILD HEALTH

2013 - 2015 containers

Bolivia	5	
Dominican Republic	4	
Ecuador	2	
El Salvador	2	
Guatemala	11	
Honduras	3	
Nicaragua	1	
Total shipments	28	

Standard 40-foot Container Shipments



Upper: A new mother and her baby at Hospital de la Mujer in Bolivia.
Lower: Hospital de la Mujer in Bolivia receives supplies from MedShare.



From the top: Donated stethoscopes in use; children in Guatemala; Kenyan mother and baby.

What is a Clean Birthing Kit?

“In 2013, 6.3 million children died before their fifth birthday.”

—World Health Organization

Clean Birthing Kits provide healthcare providers with the essentials to ensure a clean and safe birth and are life saving in some communities. It is estimated that one million infants and mothers who have recently given birth in the developing world, die every year due to preventable birthing infections.

Since MedShare was founded and began shipping clean birthing kits in 1998, 467 have been received in 26 countries in the developing world. In FY2015, MedShare provided 132 clean birthing kits to 25 recipient healthcare facilities in 17 countries.

MedShare’s Clean Birthing Kits make a significant impact in reducing rates of infection and instances of mortality in medically underserved countries. According to the Journal of Health Population and



Some of the contents of the clean birthing kit.

Nutrition, 2009, newborns of mothers who used the clean birthing kit are less likely to develop umbilical cord infections than in infants where the kit was not used. Additionally, mothers who used the kit are also less likely to develop puerperal sepsis versus women not using the kit.

Clean Birthing Kit Contents:

- 1 disposable underpad that provides a clean surface during childbirth
- 2 pair of latex gloves to reduce the transmission of disease
- 1 scalpel to hygienically separate the umbilical cord
- 1 bar of soap to clean the hands of the birthing attendant and the mother’s perineum
- 2 disinfectant pads
- 1 umbilical cord clamp
- 2 pair of mesh panties
- 2 maternity pads
- 1 flannel receiving blanket
- 1 pictorial instruction manual
- 1 gallon plastic bag containing a clean delivery kit used to safely discard placenta

“In 2013, 289,000 women died during and following pregnancy and childbirth. Almost all of these deaths occurred in low-resource settings, and most could have been prevented.”

—World Health Organization

“MedShare is one of the unsung heroes of this epidemic, quietly making a difference, way ahead of the formal international response.”

—Alpha Jabbie, National Coordinating Director
of the National Association of Sierra Leoneans

Since the first Ebola virus patient was identified, the Centers for Disease Control and Prevention reported that over 11,000 people have died from the disease in six countries: Liberia, Guinea, Sierra Leone, Nigeria, the United States and Mali.

MedShare was already working with hospital partners in the region, so when the outbreak began, MedShare was an integral partner in responding to the needs in West Africa aiming to contain and treat the Ebola virus.

“Thanks to our local partners who helped with distribution, the MedShare shipment helps local community clinics keep their doors open, workers safe and communities healthy.”

2011 Nobel Peace Laureate Madame Leymah Gbowee



From top to bottom: Outfitted for Ebola response; Clinician preparing for exam.



From the upper left, clockwise: Bolivian mother and child; Nurse on the job; Nurse and infant in Haiti; two recipients of personal energy transportation (PET) vehicles.

Primary Care



Top: Moms and their new babies at Ekwendeni Hospital
Bottom: Healthcare staff at Hospital Central de Yaounde in Cameroon conducted a free medical mission and treated over 1,000 patients.



SHAREHOPE SHIPMENTS 2012 – 2015

Ghana	18	
Cameroon	16	
Kenya	6	
Malawi	10	
Mauritania		
Total shipments	50	

Each container represents two shipments
Standard 40-foot Container Shipments

According to the World Health Organization, over 10 million children under the age of five who live in the developing world die each year due to inadequate medical care. Potentially life-saving surgeries are cancelled due to the lack of basic supplies like sutures, clean needles, gauze and alcohol. Often, people living in medically underserved countries are also sicker and lead shorter lives due to lack of access to basic services, including healthcare.

It is because of these realities that MedShare is dedicated to building healthy communities and strengthening health systems both locally and globally. As part of these ongoing efforts, MedShare partnered with the Health Ministers in Ethiopia and Tanzania on multi-shipment projects to strengthen their national health systems. In 2015, MedShare provided 14 shipments to Ethiopia and 20 to Tanzania with over 476,000 pounds of medical supplies and equipment worth \$5.3 million USD.

Through a five-year partnership with the Coca-Cola Africa Foundation, MedShare established the ShareHope

Program, which works to strengthen healthcare systems in five countries in Africa. The ShareHope Program impacts all health system components by combining the delivery of medical supplies, biomedical equipment and repair tools, in addition to providing biomedical training and support to resource strapped medical facilities in Africa. By providing six 40-foot containers of essential items annually to Cameroon, Ghana, Kenya, Malawi and Mauritania (for a total of 30 shipments), MedShare anticipates an increased capacity by assisting healthcare facilities in reaching more patients and performing more procedures. Through these shipments, many facilities have been able to add new services for patients, reduce complications and improve patient outcomes. In FY2015 10 total shipments were delivered; six were sent to Ghana and four to Cameroon. Since the program began in 2012, there have been 50 deliveries (valued at over \$15 million USD) that included 25 maintenance and repair kits; and 1,570 pieces of biomedical equipment, which serves over 660,000 patients. Through MedShare's Biomedical Training and Repair Service, over 240 healthcare employees have been trained. That includes technicians, engineers and end-users.

"We know that we can rely on MedShare to get our much-needed healthcare products to underserved populations through the world with great efficiency and care."

—Teresa Hacunda, Director of Civic Affairs, Covidien

Disaster Relief

As disasters strike vulnerable areas around the world, MedShare is poised to respond swiftly and effectively. We are in a unique position to equip first responders in the immediate aftermath of a disaster and partner with local institutions and governments to support long-term recovery and build capacity.

Following the 7.8 magnitude earthquake in Nepal in April 2015 and the subsequent 7.3 magnitude earthquake in May 2015, MedShare rallied with our partners in response to the need for medical supplies and equipment by supporting the shipment of goggles, masks, syringes, scrubs, surgical instruments, orthopedic supplies, crutches and other life-saving materials.

MedShare worked with our Nepalese hospital partners and our product and shipping donors to coordinate disaster relief response efforts for survivors of the Nepal earthquakes. MedShare shipped over 11,000 pounds of medical supplies and equipment for earthquake relief activities that will help restock health centers and rebuild the medical community.



Upper right: Dr. Carl Kihm, a podiatrist, led medical mission teams to Nepal before and after the earthquakes in 2015.

Right: DCWC (Development of Children and Women Center) Nepal staff nurse working at health camp.

Left: Mother and baby in Nepal Relief Center.





Pediatric physicians in training at Donka Hospital.



Doctors in the developing world receive surgical supplies from MedShare to perform necessary procedures.

Biomedical Training & Equipment Repair Service

According to a 2012 report in the medical journal *The Lancet* and by Imperial College London, as much as 40% of medical equipment sits idle in the developing world due to lack of technical expertise and voltage incompatibility in the receiving country.

To address this dilemma, MedShare invests significant time and resources in our state-of-the-art biomedical equipment training and repair program that provides the safest and highest quality medical equipment to our beneficiaries. Without the complementary in-country training MedShare provides, much of the life-saving equipment received in the developing world would remain idle.

Most of MedShare's shipments include 20 to 30 pieces of biomedical equipment that are selected by the recipient hospital or clinic. Life-saving equipment like autoclaves, portable X-ray machines, fetal dopplers, syringe pumps, anesthesia equipment, oxygen concentrators and other essential pieces are some of the most requested items.

Through our Biomedical Training and Repair Program, we have trained over

"The pulse oximeter probes, sharps boxes, beds, syringes, gloves, tape, and ventilator circuits could be immediately used by our nurses and doctors. It was the first time our ICU doctors had used CO₂ detectors with intubation. "

—Dr. Mark Pietroni Medical Director of ICDDR in Bangladesh

1500 engineers, technicians, nurses and other healthcare professionals in 16 countries on over 2,500 pieces of equipment that have shipped to healthcare facilities globally.

As medical equipment becomes increasingly complicated, the need for highly trained medical technicians is a fundamental necessity for hospitals and clinics worldwide. Our biomedical equipment training and repair services have an immediate and significant impact on strengthening and sustaining global health systems.

Recipient distribution

IMPACT IN 2015

MedShare shipped 137 containers of life-saving supplies and equipment, valued at \$19 million USD to 28 countries.

MedShare provisioned 353 Medical Mission Teams deployed throughout the world.

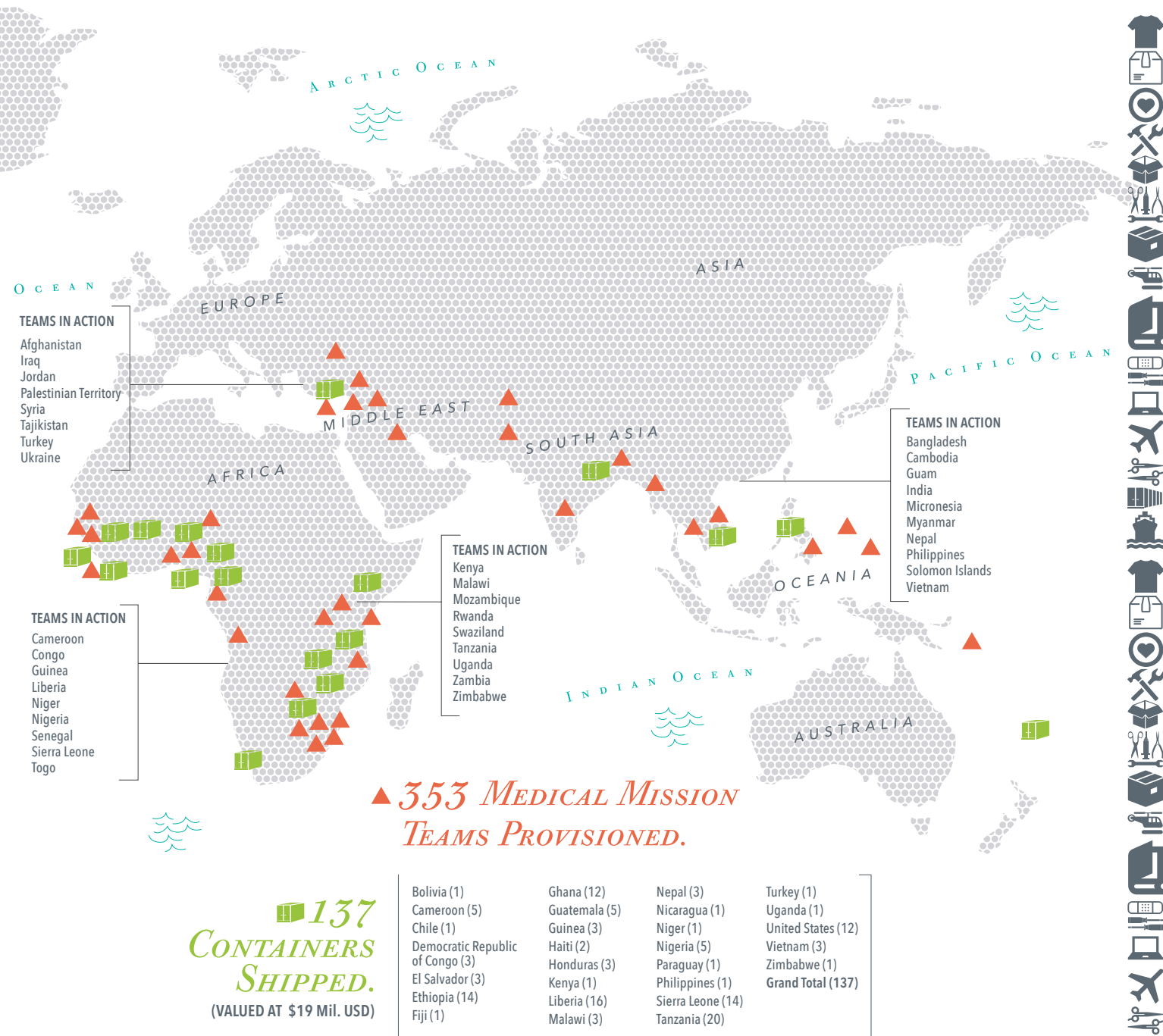
104 U.S. based Safety Net Clinics received supplies and equipment from MedShare.

"When I saw how many wonderful people are committed to making sure the right supplies get to the right places, I became passionate about helping to make a difference in healthcare."

—Jane Gole, Volunteer



Left to right: Volunteers prepare shipments at Northeast Regional Center; sorting bins and the warehouse at the Southeast Regional Center organize the logistics for shipments.





Volunteer Activities



MEET ROBIN CHALMERS, THE
SOUTHEAST REGION VOLUNTEER
OF THE YEAR

93 *VOLUNTEER
SESSIONS*

July 2013-May 2015



277 *VOLUNTEER
HOURS*



**THANKS! YOUTH ACTION
WITHOUT BORDERS**

165 *POUNDS OF
SUPPLIES*

That's 75 Kilograms shipped to Medical Mission Team in Senegal



**THANKS! N.Y. YOUNG
PROFESSIONAL GROUP**

40 *FOOT CONTAINER
SHIPPED*

Medical supplies and equipment to Mother of Mercy
Hospital, Tacloban, Philippines, badly damaged in Haiyan Typhoon



From the upper left: Volunteers
in California; Western Region
Talk & Taste event; NY/NJ Sip
& Sort volunteers; Main Thing
Trip to Nicaragua with Board of
Trustees and donors.



59,499 *VOLUNTEER HOURS*

“MedShare’s Med Team program is helping our nonprofit improve the quality of healthcare in Tatene Village in Senegal.”

—Audrey Garner, Youth Action Without Borders



Clockwise from the upper left: Volunteers working a day of service in Atlanta; Volunteers in California; Nurse and patient in Nepal; Volunteers in California; unloading relief shipment at Mother of Mercy Hospital in the Philippines.



Left: Project 6 Green in Atlanta.

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Volunteer Groups

AAA-CSAA	Cameroon Women's Association of Georgia	Program	Georgia State University Public Health Student Association	JustFaith	OASIS	Templo Hispano Bautista
Acalanes High School	Camp Coleman	Emory University Oxford College Circle K Club	Georgia State University Public Relations Student Society of America	Kamesh's Group	OASIS Family Life Church	The Graham Family
AGL Foundation	Cara Wong's Group	Emory University Pre College Program	Georgia State University Quiet Storm Steppers	Karpos	Oglethorpe University Alpha Phi Omega	The Lovett School
Agnes Scott College	Catholic Communities of Pleasanton Center for Disease Control	Emory University Rollins School of Public Health	Georgia Tech Bioengineering and Bioscience Unified Graduate Students	Kawmeer	Oglethorpe University Phi Delta Epsilon	The Westin Peachtree Plaza
Albany State DeKalb County Area Alumni	Chamberlain College of Nursing	Emory University School of Law	Georgia Tech Biology Honors Society	Keisy Myumis Group	Oglethorpe Power	Thema Trinity
Alice & Friends	Chamblee High School National Honor Society	Emory University Sophomore Year Experience	Georgia Tech Engineering World Health	Kids Can!	Oglethorpe University	Transfiguration Church
Allgood Road United Methodist Church	Chattahoochee High School MD Juniors	Emory University Undergraduate Global Health	Georgia Tech Gamma Beta Phi	Kimberly-Clark Seniors	Ohio State University Buckeye Serve	Transformed Youth Ministry
Alpha Kappa Alpha Sorority Nu Lambda Omega Chapter	Children's Healthcare of Atlanta at Egleston	Emory University Volunteer Emory	Georgia Tech MOVE	KIPP Red Cross Club	Olive Grove Community	Travelers
Alpha Phi Alpha Fraternity Eta Lambda Chapter	Chinese Christian High School	Emory Wound Ostomy & Continence Nursing Department	Georgia Tech Move Medical Assistance	Kirschner & Associates, P.C.	Oncology Nursing Society	Triage Consulting Group
Alpharetta FUMC Venture Crew	Chinmaya Mission Alpharetta	Engage PR	Georgia Tech NROTC	Krio Descendants Union	One Brick	Trinity Presbyterian Church Atlanta
AmeriCorps FEMA Corps	Choice	Ewe Association of Georgia	Georgia Tech Nu Chapter Omega Phi Alpha	Ladies De Classic	Optum Health	Tucker First United Methodist Church
AmeriCorps Youth Villages	Christian Church Buckhead	Faith Lutheran Church	Georgia Tech Omega Phi Alpha	Ladies In Pearls Serving Ministry	Orinda Academy	TVS Design
American Association Neuroscience Nurses	Citi Health	Federal Home Loan Bank of Atlanta	Georgia Tech Student Center	Ladies of Honor	Paidéia School	UCB
American Business Women's Association	Clayton State University	Federal Reserve Bank of Atlanta	Georgia Tech University BME	Lakeside High School	PG & E	UCSF Nero Nurses
AORN	Clayton State University School of Nursing	Filipino Employee Network of Chevron	Georgia Tech Women in Electrical and Computer Engineering	LDS Church	Philadelphia College of Osteopathic Medicine	Uganda North American Association
APPRIIO	Cliff Valley School	FLEETCOR	Georgia Tech MLK Day of Service	Lehigh University Alumni	Philips	UNICEF Club
AstraZeneca	Coca-Cola	Forever Pink Foundation	Girls on Good Ground	Leo Club	Piedmont High School	United Advance Practice Registered Nurse of Georgia
AT&T	Cognizant	Friendship Force of Greater Atlanta	GlaxoSmithKline	Little Debbies	Points of Light	United Methodist Church Youth Group
AT&T Pioneers	College Prep	Fun, Feisty & Forty	Glenn Memorial United Methodist Church	Locum Tenens	Prologis	United States Public Health Service
Atlanta Area Chapter of AACN	Community Bucket	Gamma Sigma Sigma Atlanta Metropolitan Alumni Chapter	Grady High School	Love	Prospect Sierra School	United Synagogue Youth
Atlanta Area Return Peace Corps Volunteers	Congregation Bet Haverim	Gannon University Alumni	Grainger	Manchester High School Alumni Atlanta Chapter	Providence Christian Academy	University of Georgia Medlife
Atlanta Association of Critical Care Nurses	Convergint Technologies	Gap Outlet	Greater Atlanta Christian School	Marin Country Day School	Qualitek	University of Georgia Metro Alumni Chapter
Atlanta Federal Executive Board Leadership Government Class	Cox Automotive	Gate City Lodge #4220	Green Christian Ministry	McDonough Presbyterian Church	Queen's Alumnæ Atlanta Chapter	University of Idaho
Atlanta Girls School	CR BARD	Gatorade	Gwinnett Technical College Surgical Technology Program	McKesson	Rabobank	University of Iowa
Atlanta International School	Crystal Springs Uplands School	GE Power and Water	Halyard Health	McKesson/RelayHealth	Real Divas Read Social Club	University of Wisconsin Alumni
Atlanta Job Corps	CSUEB Beta Alpha Psi	Gebriel Ethiopian Christian Tewaheho Church	Hands On Atlanta	MD Juniors	Restore	UPS
Atlanta Medical Center	Darshan2Divinity	Genentech	Hapeville Vietnamese Baptist Church	Meadowlands River Inn	Rising Church	UPS Forwarding
Atlanta Unity Church	Davis Academy	Georgia Association of Women Lawyers	Head Royce	Med Careers Academy	RJ Reynolds	UPS Foundation
Atlanta Woman's Club	Decatur City Church	Georgia Council for International Visitors	Health STAT	MedAssets	Robert Half Atlanta	VHA
Autotrader.com	DeKalb County 4-H	Georgia Council on Renal Nutrition	Hewlett-Packard	Medici Project	Rock Tenn Service Day	Victory for the World Ushers
Azizah Magazine	DeKalb Medical	Georgia Institute of EMS	His Academy School	MedQuest	Rotary Club	Victory World Church
Ballard Spahr LLP	DeKalb Medical Auxiliary	Georgia Perimeter College	HNTB	Merck	SAI	Walmart
Baobab One Voice	DeKalb School of the Arts Beta Club	Georgia Philadelpha College of Osteopathic Medicine	Holy Names High School	Meunier Carlin & Cusman LLC	Saklan School	WE Time
Belmont University Atlanta Alumni Chapter	Deloitte	Georgia Southern Eagle Outreach	Home Depot	Microsoft	San Leandro High Interact Club	Wealth MD
Berkeley AMSA	Delta Airlines	Georgia State University Freshman Learning Communities	Hope Autism Solutions	Mills Nursing Honor Society	San Ramon Valley United Methodist Church	Wekiva Presbyterian Church
Bethany Presbyterian Church	Delta Sigma Theta Sorority, Inc.	Georgia State University American Medical Student Association	Hope Lutheran Church Summer Camp	Morehouse NROTC	SAP	Wells Fargo
Beulah Missionary Baptist Church	Dignity Health	Georgia State University Beta Alpha Psi	How Stuff Works	Morehouse Project Imhotep	Scout Troops	West Hunters Street Baptist Church
Beulah Missionary Baptist Church Genie Jackson Circle	Door Atlanta	Georgia State University Biology Graduate Student Association	Humcool	Morning Dew	Second Saturdays	Workday
Beulah Missionary Baptist Church Maggie Howard Missionary Circle	Druid Hills High School Beta Club	Georgia State University Commons	I-CERV	Morningside Presbyterian Church	Shepard Pathways	YMCA Philanthropy Live Day of Service
Biomedical Engineering Society	Duke Alumni	Georgia State University Masters of International Business	Illinois College	Mission Camp	Soba Georgia	YMSL
Blaze	Ebenezer Presbyterian Church	Georgia State University Medical Students Making a Difference	IMS Consulting Group	National Alumni Association Spelman College Decatur Chapter	South Forsyth High School MD Juniors	Young African MBAs
Bouldercrest Church of Christ	Ebsco Research	Georgia State University Non-Profit Leadership Alliance	Interactive Communications	National Student Leadership Conference	Square Church Smyrna	Young Mens Service League Milton Chapter
Boy Scouts of America	Embry Hills United Methodist Church		Intown Community Schools	NCL Oakland/Piedmont	St. Andrew's	Zipline Medical
Boys Team Charity	Emory Center for Ethics		Iron Mountain	New Birth Missionary Baptist Church	St. Bernadette	Zumunta Association
Brookwood High School	Emory Clinic		Jack and Jill of America Inc.	New York University	St. Felicitas	
Buckhead Church	Emory Emeritus College		Janssen Biotech	New York Young Professionals	St. Joan of Arc	
Buckhead Church Project Intersect	Emory Healthcare Occupational Injury Management Department		Jersey College	Nigerian Nurses Association of Georgia	St. Lucia Association	
Butler St. Christian Methodist Episcopal Church	Emory Transplant Center		Johnson & Johnson	Nigerian Women's Association of Georgia	St. Phillips AME Girls Scouts	
Cal Berkeley MBA/MPA	Emory University Alpha Phi Omega		Jubilee Christian Church International House of Glory Royals	Norfolk Southern	St. Raymond	
California State University East Bay	Emory University Base Program		Junior League of Oakland-East Bay	North American Federation of Temple Youth	Stanford Black Alumni Association	
	Emory University Cares Day			North Point Community Church	Starwood Hotels	
	Emory University International Student Nursing Association			Northlake Rotary Club	Student Life	
	Emory University Moultrie Georgia Farm			Notre Dame Club of Atlanta	Sunday Assembly	
				Nu Phi Zeta Fraternity	SunTrust	
					Tekstream Solutions	

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Lifetime giving of \$1 million or more (dedicated to A.B. Short and Robert "Bob" Freeman)

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Catholic Health Initiatives
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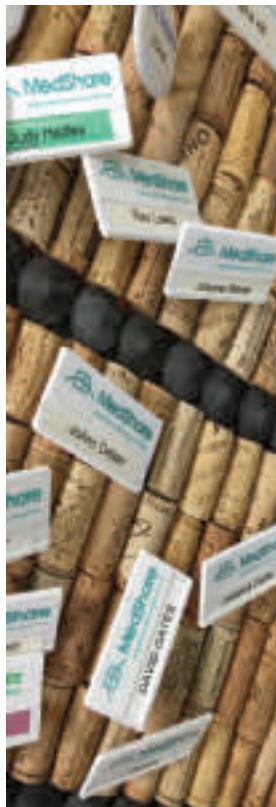
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Financial Statements

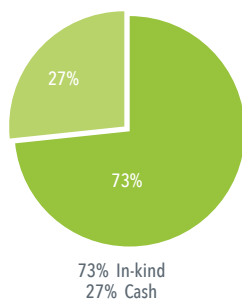
MedShare International, Inc. Summary Statement of Activities For the Year Ended June 30, 2015

	<i>Unrestricted</i>	<i>Temporarily Restricted</i>	<i>Permanently Restricted</i>	<i>Total</i>
Revenue & Support	\$18,303,478	\$4,866,450	-	\$23,169,928
Net Assets released from restrictions	<u>3,726,743</u>	<u>(3,726,743)</u>	-	-
Total Revenue and Support	<u>22,030,221</u>	<u>1,139,707</u>	-	<u>23,169,928</u>
Expenses:				
Program expenses	24,974,055	-	-	24,974,055
Fundraising expenses	703,029	-	-	703,029
General and Administrative expenses	<u>580,754</u>	-	-	<u>580,754</u>
Total Expenses	<u>26,257,838</u>	-	-	<u>26,257,838</u>
Increase in Net Assets	(4,227,617)	1,139,707	-	(3,087,910)
Net Assets, Beginning of Year	<u>20,885,121</u>	<u>3,788,901</u>	<u>1,000,000</u>	<u>25,674,022</u>
Net Assets, End of Year	<u>\$16,657,504</u>	<u>\$4,928,608</u>	<u>\$1,000,000</u>	<u>\$22,586,112</u>

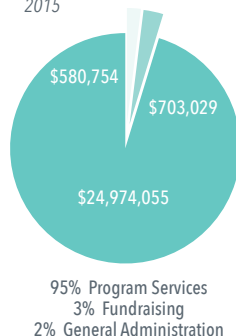
Summary Balance Sheet At June 30, 2015

Assets		Liabilities & Net Assets	
Cash and Investments	\$4,078,782	Accounts Payable and Accrued Expenses	\$365,710
Receivables	1,141,532	Unrestricted Net Assets	16,657,504
Inventory	14,523,910	Temporarily Restricted Net Assets	4,928,608
Property and Equipment	1,800,376	Permanently Restricted Net Assets	<u>1,000,000</u>
Endowment	1,128,012		
Other Assets	<u>279,210</u>		
Total Assets	<u>\$22,951,822</u>	Total Liabilities and Net Assets	<u>\$22,951,822</u>

REVENUE AND SUPPORT 2015



OPERATING EXPENSES 2015



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